

SECURITY SYSTEMS NEWS

THE BUSINESS NEWSPAPER FOR THE SECURITY SYSTEM DEALER

Dice adds on GPS, video module

BY ANDREA GURAL

BAY CITY, Mich.—To keep up with demand from its customers, Dice Corp. has added new technology into its central station automation software that enables central stations to combine GPS and video monitoring.

The technology, developed and marketed by Israeli company OzVision Remote Video Solutions is available in Dice's latest version of Dice eLink, a web-based GUI platform that allows users to view video clips and map locations of units online through a web browser.



The two companies partnered after being invited to demonstrate the technology with the U.S. Army at the U.S. Army/Federal Aviation Administration's booth at the Homeland Security Exhibit and Conferences held in mid-September.

"Quite a few of my customers had already bought OzVision for video, which was one of the things that led us to partner with him," said Cliff Dice, president of Dice Corp.

About a third of Dice's business is the

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government sector and another third is Fortune 500 companies.

"Those two sectors want video and GPS right now," Dice said. "A lot of the industry says those things haven't come yet, but I am getting more business from GPS and video than from traditional burglar and alarm."

OzVision's video and GPS solution, coupled with Dice software, means recurring revenue for central stations through the use of CCTV. The system, designed to be fully automated, will email a video clip to the end-user every time an event occurs; every time a safe door is opened or a stockroom is entered, said Avi Lupo of OzVision.

Paul Feldman, president of Barco Security in Canton, Ohio, installed the OzVision software and is promoting the service to his company's 4,500 accounts. The software aided in the capture of a repeat burglar at a Barco customer location just three days after Barco Security went live with the OzVision program, Feldman said. ♦